

MINUTES
FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION
dba AXCESS ONTARIO
BOARD OF DIRECTORS MEETING
July 24, 2015

Members Present:

John Sheppard
Bob Seem (phone)
Doug Mossbrook
Michael Manikowski
Camille Sorensen
David Smith
Mark Tolbert (phone)

Members Absent:

John Garvey
Johnny Walker
Don Culeton
Fred Damiano
John Dorak

Others Present:

Sean Barry, CIO
Andy Lukaszewicz, ECC Technologies
Mike Kenyon, ECC Technologies
Ed Hemminger, ECC Technologies
Terry Phillips, Bonadio & Co.

The July 24, 2015 meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axcess Ontario, was called to order in the Ontario County Economic Development Conference Room, County Municipal Building, 20 Ontario Street, Canandaigua, NY at 3:30 p.m. by Chairman John Sheppard.

APPROVAL OF THE MINUTES:

The minutes of the June 26 meeting were motioned for approval by Doug Mossbrook and seconded by David Smith. Motion carried.

FINANCIAL UPDATE:

Terry Phillips reviewed the current financial statements. He noted that half of the net deficit was due to the interest rate swap agreement with Citizens Bank. There was also some unplanned costs incurred due to the High Street construction in Victor. We are also under budget for revenue so far this year.

Governance Committee:

Bob Seem reported that the Governance Committee is not ready to make a recommendation at this time for the Executive Committee opening.

ECC Technologies

Andy Lukasiewicz introduced ECC's newest addition to the sales team – Mike Kenyon. Mike comes to ECC with an extensive telecom sales background including stints at TW Cable, TW Telecom, and FLTG. Mike is also very familiar with AO's history. ECC is excited to have him on board. Other meeting attendees then introduced themselves to Mike.

Updated ECC Agreement (ECC / John)**Sales & Ops Update**

At 3:50 pm, a motion was offered by Mike Manikowski and seconded by Doug Mossbrook to enter into executive session for the discussion of the financial, credit or employment history of a particular corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular corporation. Motion carried. At 4:35 pm, a motion was offered by Mike Manikowski to go out of executive session and Mark Tolbert seconded the motion. Motion carried.

No action was taken in Executive Session.

Meeting Scheduling

Discussion occurred on when to schedule regular meetings since the Friday meetings have not resulted in consistent attendance. Was decided to move to 3:30 pm on the 4th Thursday of each month.

Adjournment

At 4:40 p.m., a motion was made by Mike Manikowski and seconded by Dough Mossbrook, to adjourn. The motion carried.

Distribution:

All Board Members, present and absent
Ontario County Board of Supervisors
Clerk's Office, Board of Supervisors
John Garvey, County Administrator
Mary Gates, Deputy County Administrator
Gary Curtiss, County Attorney

Cathy Bentzoni, County Finance Officer
Michael Wojcik, Economic Development