

MINUTES
FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION
dba AXCESS ONTARIO
BOARD OF DIRECTORS MEETING
August 27, 2015

Members Present:

Don Culeton
John Garvey
Michael Manikowski
Doug Mossbrook
Bob Seem
John Sheppard
Camille Sorensen
David Smith
Johnny Walker

Members Absent:

Fred Damiano
John Dorak

Others Present:

Sean Barry, CIO
Kim Allen, Dixon Schwabel
Andy Lukasiewicz, Ed Hemminger, Mike Kenyon, ECC Technologies
Terry Phillips, Bonadio & Co.
Helen Zamboni, Underberg & Kessler

The August 27, 2015 meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba AxcCESS Ontario, was called to order in the Ontario County Economic Development Conference Room, Mezzanine Level, County Municipal Building, 20 Ontario Street, Canandaigua, NY at 3:30 p.m. by Chairman John Sheppard.

Chairman Sheppard welcomed Kim Allen, as the new representative of Dixon Schwabel, and all present introduced him/herself to Kim.

APPROVAL OF THE MINUTES:

The minutes of the July 24 meeting were approved following a motion by Doug Mossbrook, seconded by Johnny Walker.

GOVERNANCE COMMITTEE:

Committee Chair Bob Seem announced the recommendation of the committee that Johnny Walker be elected to the Executive Committee as a member at large, and made such a motion. The motion was seconded by David Smith and unanimously adopted. Bob reminded the Board that Mark Tolbert was elected as Vice Chairman of the Board several months ago.

It was decided that, as the 4th Thursday of November is Thanksgiving Day and the 4th Thursday of December is Christmas Eve, the Board would have one meeting to cover those two months on Thursday, December 10 at 3:30pm. Please mark your calendars accordingly.

John Garvey also informed the Board that as his last day as Ontario County Administrator is October 2, the September board meeting will be his last. His successor, who will serve ex officio, has not yet been announced.

ECC CONTRACT:

Chairman Sheppard announced that the revised contract with ECC Technologies has finally been signed by both parties. He thanked Johnny Walker, Terry Phillips and counsel for their efforts in providing input to the process.

SALES AND OPERATIONS:

At 3:42 p.m., a motion was offered by Mike Manikowski, seconded by Doug Mossbrook, to go into executive session for the discussion of the proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale of exchange of securities held by the Corporation as publicity would substantially affect the value thereof. Motion carried. At 4:10 p.m., a motion was offered by Doug Mossbrook, seconded by Johnny Walker, to leave executive session. Motion carried.

FINANCIAL UPDATE:

Terry Phillips reviewed the financials through June with the Board. The amount of the loss is less than at this time last year, which is good news. The difference between the budgeted and actual revenues is primarily due to the delays by one customer in commencing a project. Expenses were affected by a one-time charge from ECC for the work on the GIS system (approved by the Board earlier in the year). Now that the new contract with ECC has been signed, accruals and the budgeted figures need to be revised to reflect the savings resulting therefrom.

At 4:21 p.m., a motion was made by Don Culeton, seconded by Doug Mossbrook, to adjourn. The motion passed.

Distribution:

All Board Members, present and absent
Ontario County Board of Supervisors
Clerk's Office, Board of Supervisors
John Garvey, County Administrator
Daryls McDonough, Deputy County Administrator
John Park, County Attorney
Cathy Bentzoni, County Finance Officer
Michael Wojcik, Economic Development