

**MINUTES**  
**FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION**  
**dba AXCESS ONTARIO**  
**BOARD OF DIRECTORS MEETING**  
**September 27, 2013**

Members Present:

John Dorak, Noyes Memorial Hospital IT Director  
John Garvey, County Administrator  
Vice Chair Ed Hemminger, SMS  
Michael Manikowski, Ontario County Economic Developer  
John Sheppard, Supervisor, Town of Seneca  
Robert Seem, Cornell Ag & Food Tech Park  
David R. Smith, Ontario County Citizen  
Mark Tolbert

Members Absent:

Chair Donna Reeves-Collins, Rich Products  
Geoff Astles, Retired County Administrator  
Doug Mossbrook, Eagle Mountain, Inc.  
Camille Sorenson, Wayne Finger Lakes BOCES  
Johnny Walker  
Steve von Berg, Pervasive Solutions

Others Present:

Megan Connor Murphy  
Reliefia Kramer, Recording Secretary  
Andy Lukasiewicz, ECC Technologies  
Terry Phillips, Bonadio & Co.  
Helen Zamboni, General Counsel

The meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axxcess Ontario was called to order in the Ontario County Economic Development Conference Room, Mezzanine Level, County Municipal Building, 20 Ontario Street, Canandaigua, NY by Chair Ed Hemminger at 10:05 a.m. A quorum was not present at this time.

**MARKETING UPDATE**

Mr. Hemminger requests to change the order of the agenda items and have Megan Connor-Murphy give her marketing update. Ms. Connor-Murphy discussed the details of her proposal for an Upstate New York Broadband Summit which would be held at the, Ramada Lakefront Hotel in Geneva, NY on Monday, November 18, 2013.

At 10:06, David Smith and Mark Tolbert arrive thus creating a quorum.

Ms. Connor-Murphy continued to discuss the details of the Broadband Summit. Mr. Manikowski commented that it could be held at the Agriculture Center.

After discussion, the Board decided to wait until spring to possibly have the summit. A decision was made to hold off on marketing until April so that the Executive Committee can review the business plan and report back to the Board. The Board will then work on updating marketing and sales objectives.

### **APPROVAL OF THE MINUTES**

Vice Chair Hemminger requested a motion to approve the minutes of August 23, 2013.

*Mark Tolbert made a motion, which was seconded by John Sheppard to approve the August 23, 2013 minutes. Motion carried.*

### **FINANCIAL UPDATE**

Terry Phillips gave a financial update for the Board. Mr. Phillips requests the Finance Committee meet sometime in the month of October. The CEO to set up the Finance Committee meeting

### **SALES AND OPERATIONS UPDATE**

*At 10:50 Vice Chair Hemminger requested a motion to go into executive session for the reason – the proposed acquisition of securities, sale or lease of real property or the proposed acquisition of securities, or sale or exchange of securities held by such public body but only when publicity would substantially affect the value thereof.*

*Mike Manikowski made a motion which was seconded by John Dorak to approve going into executive session for the reason stated above. Motion carried*

Andy Lukasiewicz updated the Board on Sales and Operations.

*At 11:30, Ed Hemminger requested a motion to leave executive session. John Dorak made a motion, which was seconded by Mark Tolbert to leave Executive Session. Motion carried.*

Vice Chair Hemminger requests a motion to move forward with the Thompson Health Ring.

*A motion was offered by John Dorak and was seconded by Mark Tolbert to move forward with the Thompson Health Ring. Motion carried.*

Andy Lukasiewicz gave a brief presentation on Distributed Antennae Systems and Small Cell Technologies.

**NEXT MEETING** – To be decided.

**ADJOURNMENT** - At 11:46 a.m., Chair Collins-Reeves requested a motion to adjourn.

*A motion to adjourn was offered by David Smith and was seconded by Mark Tolbert to adjourn the September 27, 2013 Access Ontario Board of Directors meeting. Motion carried.*

#### **Distribution:**

All attendees, present and absent  
Ontario County Board of Supervisors  
Clerk's Office, Board of Supervisors  
Darlys McDonough, Deputy County Administrator

John Garvey, County Administrator  
John Park, County Attorney  
Cathy Bentzoni, County Finance Officer  
Michael Wojcik, Economic Development