

**MINUTES**  
**FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION**  
**dba AXCESS ONTARIO**  
**BOARD OF DIRECTORS MEETING**  
**July 26, 2013**

Members Present:

Geoff Astles, Retired County Administrator  
John Dorak, Noyes Memorial Hospital IT Director  
John Garvey, County Administrator  
Vice Chair Ed Hemminger, SMS  
Michael Manikowski, Ontario County Economic Developer  
Doug Mossbrook, Eagle Mountain, Inc.  
John Sheppard, Supervisor, Town of Seneca  
David R. Smith, Ontario County Citizen  
Camille Sorenson, Wayne Finger Lakes BOCES

Members Absent:

Chair Donna Reeves-Collins, Rich Products  
Robert Seem, Cornell Ag & Food Tech Park  
Mark Tolbert,  
Steve von Berg, Pervasive Solutions  
Johnny Walker,

Others Present:

Reliefia Kramer, Recording Secretary  
Andy Lukasiewicz, ECC Technologies  
Terry Phillips, Bonadio & Co.  
Joe Starks, ECC Technologies  
Helen Zamboni, General Counsel

The meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axcess Ontario was called to order in the Ontario County Economic Development Conference Room, Mezzanine Level, County Municipal Building, 20 Ontario Street, Canandaigua, NY by Vice Chair Ed Hemminger at 10:05 a.m. There were not enough members present to have a quorum. Chair Hemminger directed the meeting start with the Sales and Operations and possibly other members would arrive to have a quorum.

**SALES AND OPERATIONS UPDATE**

Andy Lukasiewicz and Joe Starks updated the Board on Sales and Operations.

At 10:08, John Dorak arrived meeting the quorum requirement.

At 10:14, David Smith arrived.

Sales and Operations Update continued.

### **APPROVAL OF THE MINUTES**

Vice Chair Hemminger requested a motion to approve the minutes of May 31, 2013.

*Camille Sorenson made a motion, which was seconded by John Sheppard to approve the May 31, 2013 minutes. Motion carried.*

### **FINANCIAL UPDATE**

Terry Phillips gave a financial update for the Board.

Discussion took place regarding how the financial reports are done. Mr. Phillips suggests that the Audit and Finance Committee meet on a quarterly basis to discuss more of the details of the financial statements.

Vice Chair Hemminger reminded the Board that the PARIS budget October 31<sup>st</sup>. He said there should be a draft budget in no later than September for the Board to review.

*A motion was offered by Doug Mossbrook and was seconded by John Dorak to approve the above mentioned resolutions. Motion carried.*

### **GLENORA SUMMIT WITH STN**

Mr. Starks said the purpose of the summit was to get the two Boards familiar with each other and to talk about common issues, goals. The second purpose was to answer “How do we drive Economic Development using the networks?” We had Senator Gillibrand and Senator Schumer’s staff that are committed to work with us any way that they possibly can. We now need to take a more focused look on Economic Development.

Vice Chair Hemminger made a proposal to have a targeted ten minute segment on each meeting to discuss current technology trends so that Axxess can keep up to speed with what is going on.

**NEXT MEETING** – After discussion by the Board, it was decided to change the meeting schedule. The next meeting will be **August 23, 2013**.

**ADJOURNMENT** - At 11:40 a.m., Vice Chair Hemminger requested a motion to adjourn.

*A motion to adjourn was offered by John Dorak and was seconded by Doug Mossbrook to adjourn the July 26, 2013 Axxess Ontario Board of Directors meeting. Motion carried.*

#### **Distribution:**

All attendees, present and absent  
Ontario County Board of Supervisors  
Clerk’s Office, Board of Supervisors  
Darlys McDonough, Deputy County Administrator

John Garvey, County Administrator  
John Park, County Attorney  
Cathy Bentzoni, County Finance Officer  
Michael Wojcik, Economic Development