

MINUTES
FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION
dba AXCESS ONTARIO
BOARD OF DIRECTORS MEETING
June 15, 2012

Members Present:

Ed Hemminger, SMS
Michael Manikowski, Ontario County Economic Developer
Doug Mossbrook, Eagle Mountain, Inc.
John Sheppard, Supervisor, Town of Seneca
Camille Sorensen, Wayne Finger Lakes BOCES
Mike Ward, Vice President Information Technology, Ultralife
Donna Reeves-Collins, Cole & Parks

Members Absent:

Geoff Astles, Retired County Administrator
John Dorak, Noyes Memorial Hospital
John Garvey, County Administrator
Robert Seem, Cornell Ag & Food Tech Park via phone
David R. Smith, Ontario County Citizen
Steve von Berg, Pervasive Solutions

Others Present:

Sean Barry, Ontario County CIO
Reliefia Kramer, Recording Secretary
Andy Lukasiewicz, ECC Technologies
Linda Wiener
Terry Phillips, Bonadio & Co.
James Townsend, Esq., Remington, Gifford, Williams & Colicchio

The meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axcess Ontario was called to order in the conference room of the Ontario County Economic Development Office by Chair Michael Ward at 10:09 a.m.

REVIEW OF THE MINUTES

Ed Hemminger made a motion, which was seconded by Mike Manikowski to approve the April 27, 2012 minutes. Motion carried.

CHAIRMAN'S COMMENTS

Chair Mike Ward announced that he will not be seeking another term as a board member. His current term ends at the end of the year.

Chair Mike Ward introduced Donna Reeves-Collins as a new member of the board. Everyone welcomed Ms. Reeves-Collins.

EXECUTIVE COMMITTEE UPDATE

John Sheppard gave the Board his perspective of the Executive Committee discussion that took place on 5/30/12 with Paul Griswold and others from FLTG. The Committee solicited Mr. Griswold's perspective of Access Ontario. The Board had further discussion regarding the meeting.

FINANCIAL UPDATE

Terry Phillips joins the meeting by conference call.

Mr. Townsend explains the line of credit facility from Citizens for the lateral financing. We have the commitment, the documents, their due diligence list. Camille Sorensen is ready to have her signature on the documents once we get to a closing. He will be asking the Board for a resolution authorizing. He would like to have the CEO, Treasurer, and the Chairman be authorized to execute documents on behalf of the corporation to complete the borrowing of \$550,000.

Chair Ward requested a motion to approve a resolution authorizing the borrowing and execution with discretion of the Chair, CEO, and Treasurer not to exceed \$550,000. A motion was offered by John Sheppard and was seconded by Camille Sorensen. Motion carried.

Mr. Phillips updated the board on the Financials.

OPERATIONS UPDATE

Ed Hemminger suggests that the committee enter executive sessions for the reason of discussing.

A motion was made by John Sheppard, and seconded by Ed Hemminger to go into executive session for the purpose of discussing the contract. Motion carried.

A motion was made by Ed Hemminger and was seconded by Donna Reeves-Collins to leave executive session. Motion carried.

Mr. Townsend reported that while in executive session, the board adopted a resolution authorizing ECC on behalf of corporation to submit a proposal to design and build a Geneva extension with the understanding that the opportunity will be explored with others and the final agreement with Iberdrola subject to Board approval.

CHAIRMAN'S COMMENTS

Chair Ward requested that Mr. Townsend advise members of their obligation and attendance requirements as Board members.

Mr. Townsend read "Every Director is expected to attend three quarters of the regularly scheduled Board meetings and no members shall miss three consecutive meetings without approval of the Executive Committee.

Chair Ward said that he would be sending this reminder to all members by email.

WOLCDC Letter

Mr. Starkes commented that Mr. Houseman is absolutely correct. He said that when we started this LDC, we said that we were going to get the fiber built and then we are going to work with communities and figure out how to use it. We do need to get out to these communities and start talking to them about how they use this infrastructure to support their internal business and opportunity. That does not mean the LDC has to pay for it, but what it means is that we should be available as a resource to help them find the funds by grants or other means to help solve some of the problems.

Mr. Mossbrook said that he had misunderstood what it was like for a company to come in and light fiber in an area.

Mr. Lukasiewicz discussed colocation facilities with the Board. The colocation facility is where you have electronic and you boost it up and shoot it back out.

NEXT MEETING – August 10, 2012

ADJOURNMENT

A motion was offered by John Sheppard and seconded by Doug Mossbrook to adjourn the June 15, 2012 meeting of Axxess Ontario ended at 12:10 p.m.

Distribution:

All attendees, present and absent
Ontario County Board of Supervisors
Clerk's Office, Board of Supervisors
Darlys McDonough, Deputy County Administrator

John Garvey, County Administrator
John Park, County Attorney
Cathy Bentzoni, County Finance Officer
Michael Wojcik, Economic Development