MINUTES

FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION dba AXCESS ONTARIO

BOARD OF DIRECTORS MEETING February 22, 2013

Members Present:

Geoff Astles, Retired County Administrator

John Garvey, County Administrator

Ed Hemminger, SMS

Michael Manikowski, Ontario County Economic Developer

Donna Reeves-Collins, Rich Products

Robert Seem, Cornell Ag & Food Tech Park

John Sheppard, Supervisor, Town of Seneca

Camille Sorensen, Wayne Finger Lakes BOCES

Steve von Berg, Pervasive Solutions

Members Absent:

John Dorak, Noyes Memorial Hospital IT Director

Doug Mossbrook, Eagle Mountain, Inc.

David R. Smith, Ontario County Citizen

Others Present:

Sean Barry, Ontario County CIO

Meghan Connor Murphy, Dixon Schwabl

Reliefia Kramer, Recording Secretary

Terry Phillips, Bonadio & Co.,

Andy Lukasiewicz, ECC Technologies

James Townsend, Esq., Remington, Gifford, Williams & Colicchio

The meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axcess Ontario was called to order in the Ontario County Economic Development Conference Room, Mezzanine Level, County Municipal Building, 20 Ontario Street, Canandaigua, NY by Chair Donna Reeves-Collins at 10:00 a.m.

APPROVAL OF THE MINUTES

Chair Reeves-Collins requested a motion to approve the minutes of January 25, 2013. Mr. Hemminger requests a revision to the minutes. Page 3, first paragraph, last sentence should read "Mr. Smith was in agreement with Mr. Hemminger serving as Vice Chair."

Supervisor John Sheppard made a motion, which was seconded by Bob Seem to approve the January 25, 2013 minutes. Motion carried.

FINANCIAL UPDATE

Terry Phillips gave a financial update to the Board.

SALES & OPERATIONS UPDATE

Andy Lukasiewicz updated the Board on Sales and Operations.

PR UPDATE

Megan Connor-Murphy discussed PR and marketing with the Board.

REVIEW OF POTENTIAL NEW BOARD MEMBERS

Mr. Seem updated the Board on the filling of the vacant Board position. There are two nominees for the position.

<u>UPDATE ON LEGAL COUNSEL SEARCH</u>

Mike Manikowski, Doug Mossbrook, and David Smith have been working together on the legal counsel search. Mr. Manikowski told the Board that David Smith had put together a list of necessary skills for our general counsel. It was decided to have Terry Phillips review the candidates for the financial counsel history.

NEXT MEETING – March 29, 2013

ADJOURNMENT

A motion was made by Ed Hemminger and was seconded by John Sheppard to adjourn the February 22, 2013 Axcess Ontario Board of Directors Meeting at 11:10.

Distribution:

All attendees, present and absent Ontario County Board of Supervisors Clerk's Office, Board of Supervisors Darlys McDonough, Deputy County Administrator John Garvey, County Administrator John Park, County Attorney Cathy Bentzoni, County Finance Officer Michael Wojcik, Economic Development