

MINUTES
BOARD OF DIRECTORS
FINGER LAKES REGIONAL
TELECOMMUNICATIONS DEVELOPMENT CORPORATION
SPECIAL MEETING HELD OCTOBER 3, 2008

Members:

Geoff Astles, Ontario County Administrator
James Fralick, Ontario County Citizen
Wayne Houseman, Ontario County Board of Supervisors
Mike Manikowski, Ontario County Economic Developer
Doug Mossbrook, Eagle Mountain Inc.
Mike Ward, UltraLife Corporation
David R. Smith, Ontario County Citizen
Robert Seem, Cornell Ag & Food Tech Park

Staff:

Edward Hemminger, Chief Information Officer, Ontario County
Joe Starks, ECC Technologies
James Townsend, Esq., Remington, Gifford, Williams & Colicchio
Linda Wiener, Bonadio & Co.

Absent:

Camille Sorensen, Wayne Finger Lakes BOCES

The meeting of the Finger Lakes Regional Telecommunications Development Corporation (TDC) was called to order by Geoff Astles at 10:05 a.m. in the Ontario County Economic Development Conference Room.

Motion to go into executive session to discuss sensitive competitive information was made by Mike Manikowski and seconded by Wayne Houseman, motion carried.

Motion to resume regular session was made by Mike Manikowski and seconded by David R. Smith, motion carried.

Motion to contract with Syracuse Utilities in an amount not to exceed \$495,970 was made by Jim Fralick and seconded by David R. Smith, motion carried.

- a. \$315,744 to construct the Backbone for the Verizon Wireless contract
- b. \$126,796 to construct the four Tower Laterals for Verizon Wireless
- c. \$53,430 to construct the Fishers Lateral
- d. \$495,970 Total

Motion to contract with ECC Technologies in an amount not to exceed \$41,225 was made by Mike Manikowski and seconded by Bob Seem, motion carried.

- a. \$30,550 to Design/Const. Mgt for the Backbone for the Verizon Wireless contract
- b. \$10,675 to Design/Const. Mgt for the four Tower Laterals for Verizon Wireless

c. \$41,225 Total

Motion to contract with Ontario and Trumansburg Telephone Companies for use of 5.7 miles of 2 strands of fiber for a cost not to exceed \$500 per month and a non-recurring cost of no more than \$500 was made by Mike Manikowski and seconded by Doug Mossbrook, motion carried.

Motion to pay make ready, utility and permitting fees not to exceed \$77,650 was made by Bob Seem and seconded by Jim Fralick, motion carried.

- a. \$47,000 to construct the Backbone for the Verizon Wireless contract
- b. \$20,650 to construct the four Tower Laterals for Verizon Wireless
- c. \$10,000 to construct the Fishers Lateral
- d. \$77,650 Total

Motion to sign a contract with Verizon Wireless to initially connect their four towers with the conditions was made by Mike Ward and seconded by David R. Smith, motion carried.

Conditions:

- a. Contract is reviewed and recommended for approved by FLRTDC Legal Counsel
- b. Contract is reviewed and recommended for approval by ECC Technologies
- c. Contract contains monthly revenues for tower connections
- d. Contract contains payment for lateral builds at 7% for a 10 year term
- e. Contract with Ontario Trumansburg Telephone Companies is signed authorizing fiber leasing.

Motion to allow the Chief Executive Officer to sign contracts with other providers with the conditions was made by Jim Fralick and seconded by Doug Mossbrook, motion carried.

Conditions:

- a. Contract is reviewed and recommended for approved by FLRTDC Legal Counsel
- b. Contract is reviewed and recommended for approval by ECC Technologies

Being no further business to come before the board, Doug Mossbrook made a motion to adjourn at 11:00 a.m., seconded by Jim Fralick, motion carried.

Respectfully submitted,

Edward E. Hemminger, Chief Executive Officer

Distribution:

All attendees, present and absent

Ontario County Board of Supervisors

Darlys McDonough, Deputy County Administrator

Kristen Thorness, Esq.

Office of Economic Development

John Park, County Attorney

Board of Supervisors Office

Cathy Bentzoni, County Finance Officer

Mary Gates, Economic Development Office